

# PURCHASE ORDER FINANCING



## HOW IT WORKS

- 1 You obtain a purchase order from a quality company who has agreed to accept your product. You then send the order on to SouthStar.
- 2 SouthStar will perform due diligence, confirming your customer is credit worthy and that the purchase order is valid and will be accepted upon delivery.
- 3 After verification, SouthStar will advance money to the third party manufacturer to cover the cost of goods and labor needed to fulfill the order. This can be one manufacturer or a combination of manufacturers and a company that assembles the final product.
- 4 Once the product is completed, SouthStar will handle the shipping, customs clearance (*if necessary*), and final arrival of the product at a storage facility or your customer's dock. After the product arrives at your customer's dock, an invoice is sent to your customer and SouthStar.
- 5 SouthStar will then employ its accounts receivable financing service and additionally advance on the invoice to bring the total advanced up to 70% - 90% of the original purchase order amount.
- 6 Your client pays SouthStar the full invoice amount, then SouthStar sends you the invoice balance, less our fee.

## SOUTHSTAR ADVANTAGE

### NO EQUITY IS REQUIRED, KEEP 100% OWNERSHIP

SouthStar does not require equity in your company. Our funding process provides solutions where you maintain full business ownership and control of your company.

### DEAL WITH ONE COMPANY THROUGHOUT THE PROCESS

SouthStar deals directly with the manufacturer to fulfill your purchase order, as well as delivery to your customer. Once the purchase order invoice is sent to your customer, SouthStar employs accounts receivable financing to advance you working capital, until invoice payment is received. In turn, you deal with just one company from initial product creation to final payment.

## CHOOSE SOUTHSTAR

- ✓ Deal directly with decision makers
- ✓ Same day approval/Closing in 2-5 days
- ✓ 100% financing on purchase orders
- ✓ Challenged credit is a non-issue
- ✓ Years in business is not a factor
- ✓ Assigned account team

**Contact Us**

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